

The sale of a closely-held business is one of the most important and stressful events in a business owner's life. The dual challenge of addressing the requirements of selling a business while continuing to operate the business in its ordinary course oftentimes proves to be an incredibly onerous process. However, by taking certain steps in advance of the sale process, the owners of a business can minimize the stress associated with the sale and better equip themselves to address the requirements of the transaction.

An article prepared by Paul T. Rushton, our Managing Partner and a member of our firm's Business & Finance Department, identifies a number of suggested steps that should be taken in advance of the sale of a closely-held business. Paul's article can be viewed here: <https://www.rjglaw.com/utilizing-the-calm-before-the-storm/>

If you would like to learn more about these suggested steps and/or other issues relating to the purchase or sale of a business, please contact Paul at 570-826-5623 or prushton@rjglaw.com.