

Our own Paul T. Rushton and Sean-Tamba Matthew of SES ESOP Strategies presented a seminar titled “Tale of the Tape – Comparing and Contrasting the Business Transition Options (ESOPs, Management Buy-Outs, and Third-Party Sales) for Closely-Held Business Owners” at yesterday’s session for the virtual 2020 Business Law Institute. This seminar compared and contrasted a sale of a closely-held business to an employee stock ownership plan (ESOP) to a conventional sale to a third party or management. Paul and Sean identified key differences between these options and advised on circumstances that may lead to one option being preferable to the others, depending on the factors unique to the closely-held business and/or its owners.

If you are interested in hearing more about available Business Transition Options for a closely-held business, please contact Paul at prushton@rjglaw.com or 570-826-5623.