

Although many business owners use a form contract with their customers, the business owners often fail to include the proper protections for their business in the contract. For example, business owners frequently fail to include a provision in their contract that provides that the business may collect attorneys' fees from the customer if the business is forced to sue the customer for payment owed under the contract or another dispute. Due to the omission of such provision, the business will be generally unable to collect its attorneys' fees from the customer in a lawsuit relating to such dispute, even if the business is successful in such case. As a result, a business may be wary of pursuing an action against a customer because the amounts to be recovered in such suit may not be sufficient to justify the expenditure of attorneys' fees for such purpose.

The attorneys in our Business & Finance Department regularly assist business owners in preparing a form customer contract that protects their business. If you are interested in learning more about these services, please contact Paul T. Rushton, Esquire, the Chair of our Business & Finance Department, at [prushton@rjglaw.com](mailto:prushton@rjglaw.com) or 570-826-5623. We can help!